

## FIRST HALF-YEAR 2016 RESULTS

- **Strong organic growth enables combined<sup>a</sup> sales growth of +2.8%, despite negative currency effects (-1.5%)**
- **Combined REBITDA increases by +27.9% supported by strong volumes and efficiency gains**
- **Result of the period (share of the Group): from EUR 5.0 million to EUR 15.5 million**

Olivier Chappelle (CEO): *“Recticel has delivered solid results during 1H2016. Sales have increased thanks to strong volumes, more than off-setting the adverse currency effects and price erosion in some business segments. In addition, high focus on operational performance combined with positive product-mix, have allowed the gross margin to increase by 1.5 percentage point. All business lines have grown sales and REBITDA and are well positioned to capture further market opportunities.”*

### OUTLOOK

For the full year 2016, the Group expects its combined sales to increase thanks to a combination of volume growth and positive product-mix. Taking into account the volatility in current market conditions, the Group expects its combined REBITDA to increase by at least 15% in 2016.

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All comparisons are made with the comparable period of 2015, unless mentioned otherwise. The figures mentioned have been subject to a limited auditor's review.

<sup>a</sup> For the definition of other used terminology, see lexicon at the end of this press release.

## 1. KEY FIGURES

### 1.1. CONSOLIDATED DATA

- Sales: from EUR 519.1 million to EUR 534.5 million (+3.0%), including currency effects (-1.4%)
- EBITDA: from EUR 31.7 million to EUR 41.0 million (+29.2%)
- EBIT: from EUR 16.9 million to EUR 24.6 million (+45.3%)
- Result of the period (share of the Group): from EUR 5.0 million to EUR 15.5 million
- Net financial debt<sup>1</sup>: EUR 109.5 million (30 June 2016) (30 June 2015: EUR 112.2 million; 31 December 2015: EUR 98.5 million)

in million EUR	1H2015	1H2016	Δ
	(a)	(b)	(b)/(a)-1
<b>Sales</b>	<b>519,1</b>	<b>534,5</b>	<b>3,0%</b>
Gross profit	100,0	108,8	8,8%
as % of sales	19,3%	20,4%	
<b>EBITDA</b>	<b>31,7</b>	<b>41,0</b>	<b>29,2%</b>
as % of sales	6,1%	7,7%	
<b>EBIT</b>	<b>16,9</b>	<b>24,6</b>	<b>45,3%</b>
as % of sales	3,3%	4,6%	
<b>Result of the period (share of the Group)</b>	<b>5,0</b>	<b>15,5</b>	<b>209,0%</b>
Result of the period (share of the Group) - base (per share, in EUR)	0,14	0,29	106,3%
	<b>31 Dec 15</b>	<b>30 Jun 16</b>	
<b>Total Equity</b>	<b>249,0</b>	<b>245,6</b>	<b>-1,4%</b>
Net financial debt <sup>1</sup>	98,5	109,5	11,2%
<b>Gearing ratio</b>	<b>39,6%</b>	<b>44,6%</b>	

<sup>1</sup> Excluding the drawn amounts under off-balance non-recourse factoring/forfeiting programs: EUR 65.4 million per 30 June 2016 versus EUR 70.4 million per 30 June 2015 and EUR 53.7 million per 31 December 2015.

## 1.2. COMBINED DATA

- Sales: from EUR 667.5 million to EUR 686.0 million (+2.8%), including currency effects (-1.5%)
- REBITDA: from EUR 42.9 million to EUR 54.8 million (+27.9%)
- EBIT: from EUR 20.0 million to EUR 27.6 million (+38.5%)
- Result of the period (share of the Group): from EUR 5.0 million to EUR 15.5 million
- Net financial debt<sup>1</sup>: EUR 132.9 million (30 June 2016) (30 June 2015: EUR 137.5 million; 31 December 2015: EUR 123.0 million)

in million EUR	1H2015	1H2016	Δ
	(a)	(b)	(b)/(a)-1
<b>Sales</b>	<b>667,5</b>	<b>686,0</b>	<b>2,8%</b>
Gross profit	119,8	133,4	11,4%
as % of sales	17,9%	19,4%	
<b>REBITDA</b>	<b>42,9</b>	<b>54,8</b>	<b>27,9%</b>
as % of sales	6,4%	8,0%	
<b>EBITDA</b>	<b>38,8</b>	<b>47,9</b>	<b>23,4%</b>
as % of sales	5,8%	7,0%	
<b>REBIT</b>	<b>24,8</b>	<b>35,6</b>	<b>43,5%</b>
as % of sales	3,7%	5,2%	
<b>EBIT</b>	<b>20,0</b>	<b>27,6</b>	<b>38,5%</b>
as % of sales	3,0%	4,0%	
	<b>31 Dec 15</b>	<b>30 Jun 16</b>	
<b>Total Equity</b>	<b>249,0</b>	<b>245,6</b>	<b>-1,4%</b>
Net financial debt <sup>1</sup>	123,0	132,9	8,0%
<b>Gearing ratio</b>	<b>49,4%</b>	<b>54,1%</b>	

<sup>1</sup> Excluding the drawn amounts under off-balance non-recourse factoring/forfeiting programs: EUR 71.4 million per 30 June 2016 versus EUR 78.3 million per 30 June 2015 and EUR 60.4 million per 31 December 2015.

## 2. COMMENTS ON THE GROUP RESULTS

Detailed comments on sales and results of the different segments are given in chapter 4 on the basis of the combined figures (joint ventures integrated following the proportionate consolidation method).

There were no changes in the scope of consolidation in 1H2016.

**Combined Sales:** from EUR 667.5 million to **EUR 686.0 million**.

Combined sales increased by +2.8%, including a negative currency impact of EUR -9.9 million (-1.5%). All business lines contributed to the growth.

After a modest +0.6% growth in 1Q2016 (including a negative currency effect of -0.8%), combined sales growth accelerated to +5.1% in 2Q2016 (including a negative currency effect of -2.0%). All segments have grown significantly during the second quarter, with a particular mention of Bedding (+7.3%) and Insulation (+5.7%).

### Breakdown of the combined sales by segment

<i>in million EUR</i>	1Q2015	2Q2015	1H2015	1Q2016	2Q2016	1H2016	Δ 1Q	Δ 2Q	Δ 1H
Flexible Foams	158,5	147,4	305,9	156,1	154,2	310,3	-1,5%	4,6%	1,4%
Bedding	79,1	64,4	143,5	79,0	69,1	148,1	-0,1%	7,3%	3,2%
Insulation	54,0	59,3	113,3	55,5	62,7	118,1	2,8%	5,7%	4,3%
Automotive	72,7	70,1	142,9	73,9	73,0	146,9	1,6%	4,1%	2,8%
Eliminations	( 20,9)	( 17,1)	( 38,0)	( 18,9)	( 18,4)	( 37,3)	-9,6%	7,8%	-1,8%
<b>TOTAL COMBINED SALES</b>	<b>343,4</b>	<b>324,1</b>	<b>667,5</b>	<b>345,5</b>	<b>340,5</b>	<b>686,0</b>	<b>0,6%</b>	<b>5,1%</b>	<b>2,8%</b>
Adjustment for joint ventures by application of IFRS 11	( 75,0)	( 73,4)	( 148,4)	( 75,9)	( 75,6)	( 151,5)	1,2%	3,0%	2,1%
<b>TOTAL CONSOLIDATED SALES</b>	<b>268,4</b>	<b>250,7</b>	<b>519,1</b>	<b>269,6</b>	<b>264,9</b>	<b>534,5</b>	<b>0,4%</b>	<b>5,7%</b>	<b>3,0%</b>

The overall volume growth has over-compensated the negative currency effects and lower average selling prices in some markets.

**Combined REBITDA:** from EUR 42.9 million to **EUR 54.8 million** (+27.9%)

REBITDA margin increased from 6.4% to 8.0%.

Recurrent profitability strongly increased due to the combination of (i) higher volumes, (ii) positive product-mix, and (iii) operational efficiency and fixed costs control. All segments contributed to the profitability improvement, with a specific mention for the Flexible Foams segment which delivered the strongest improvement, in relative and absolute terms.

Raw materials prices, which progressively decreased during 1Q2016, have significantly increased month after month as from April 2016, as a consequence of increasing oil price and some supply tension on isocyanates (TDI and MDI).

### Breakdown of the combined REBITDA by segment

<i>in million EUR</i>	1H2015	1H2016	Δ
Flexible Foams	20,4	28,2	37,8%
Bedding	6,0	7,9	31,6%
Insulation	16,1	17,8	10,6%
Automotive	9,5	10,5	10,7%
Corporate	( 9,2)	( 9,6)	4,1%
<b>TOTAL COMBINED REBITDA</b>	<b>42,9</b>	<b>54,8</b>	<b>27,9%</b>

- Flexible Foams continued to enhance its industrial performance throughout the period and has further increased its volumes and improved its product/market mix.
- Bedding benefited in 1H2016 from an improved product-mix, including strong growth in boxsprings sales and continued advertising efforts on GELTEX® inside product line.
- Insulation profitability increased on higher volumes and improved efficiency, despite price erosion in some of its most competitive markets.
- The increased profitability in Automotive includes the improvement in Seating due to the positive effect from the closure in 2015 of the Seating plant in Rüsselsheim (Germany).

**Combined REBIT:** from EUR 24.8 million to **EUR 35.6 million** (+43.5%)

### Breakdown of the combined REBIT by segment

<i>in million EUR</i>	1H2015	1H2016	Δ
Flexible Foams	14,6	22,0	50,6%
Bedding	2,8	5,1	81,7%
Insulation	13,3	14,7	10,8%
Automotive	3,8	3,9	2,9%
Corporate	( 9,7)	( 10,1)	4,6%
<b>TOTAL COMBINED REBIT</b>	<b>24,8</b>	<b>35,6</b>	<b>43,5%</b>

**Non-recurring elements:** (on combined basis, including pro rata share in joint ventures)

EBIT includes non-recurring elements for a total net amount of EUR -7.9 million (1H2015: EUR -4.8 million).

<i>in million EUR</i>	<b>1H2015</b>	<b>1H2016</b>
Restructuring charges and provisions	( 5,3)	( 4,7)
Capital gain on divestment	1,6	0,0
Other	( 0,4)	( 2,3)
<b>Total impact on EBITDA</b>	<b>( 4,1)</b>	<b>( 7,0)</b>
Impairments	( 0,7)	( 1,0)
<b>Total impact on EBIT</b>	<b>( 4,8)</b>	<b>( 7,9)</b>

Additional restructuring measures were implemented in execution of the Group's rationalisation plan, including the announced closure of the Flexible Foams plant in Noyen-sur-Sarthe (France) and additional costs relating to sites closed in 2015. Other non-recurring elements relate mainly to incurred costs and provisions for legal fees.

Impairment charges (EUR -1.0 million) (1H2015: EUR -0.7 million) relate to idle equipment following the closure of the Flexible Foams site in Noyen-sur-Sarthe (France) and certain intangible assets (IT development costs) in Bedding.

**Combined EBITDA:** from EUR 38.8 million to **EUR 47.9 million** (+23.4%)

**Breakdown of EBITDA by segment**

<i>in million EUR</i>	<b>1H2015</b>	<b>1H2016</b>	<b>Δ</b>
Flexible Foams	19,9	23,6	19,0%
Bedding	5,1	6,6	29,6%
Insulation	17,7	17,8	0,4%
Automotive	5,7	9,5	68,8%
Corporate	( 9,5)	( 9,7)	1,9%
<b>TOTAL COMBINED EBITDA</b>	<b>38,8</b>	<b>47,9</b>	<b>23,4%</b>
Adjustment for joint ventures by application of IFRS 11	( 7,1)	( 6,9)	-3,0%
<b>TOTAL CONSOLIDATED EBITDA</b>	<b>31,7</b>	<b>41,0</b>	<b>29,2%</b>

**Combined EBIT:** from EUR 20.0 million to **EUR 27.6 million** (+38.5%)

Breakdown of EBIT by segment

<i>in million EUR</i>	<b>1H2015</b>	<b>1H2016</b>	<b>Δ</b>
Flexible Foams	13,3	17,2	29,6%
Bedding	1,9	3,1	63,0%
Insulation	14,9	14,7	-1,3%
Automotive	( 0,1)	2,9	n.r.
Corporate	( 10,0)	( 10,2)	2,5%
<b>TOTAL COMBINED EBIT</b>	<b>20,0</b>	<b>27,6</b>	<b>38,5%</b>
Adjustment for joint ventures by application of IFRS 11	( 3,0)	( 3,0)	0,0%
<b>TOTAL CONSOLIDATED EBIT</b>	<b>16,9</b>	<b>24,6</b>	<b>45,3%</b>

**Consolidated financial result:** from EUR -7.5 million to **EUR -5.0 million**

Net interest charges decreased from EUR -5.1 million to EUR -3.9 million as a result of a lower cost of debt and lower average net interest-bearing debt level, including the usage of 'off-balance' factoring/forfeiting programs. This is particularly the case since the capital increase in May 2015.

'Other net financial income and expenses' totalled EUR -1.1 million, compared to EUR -2.4 million in 1H2015, and comprise mainly interest capitalisation costs under provisions for pension liabilities (EUR -0.6 million versus EUR -0.5 million in 1H2015) and exchange rate differences (EUR -0.5 million versus EUR -1.8 million in 1H2015).

**Consolidated income taxes and deferred taxes:** from EUR -4.4 million to **EUR -4.2 million:**

- Current income tax charges: EUR -2.2 million (EUR -0.7 million in 1H2015);
- Deferred tax charges: EUR -2.0 million (EUR -3.7 million in 1H2015).

**Consolidated result of the period (share of the Group):** from EUR +5.0 million to **EUR +15.5 million.**

### **3. FINANCIAL POSITION**

On 30 June 2016, the **net consolidated financial debt** amounted to **EUR 109.5 million** (30 June 2015: EUR 112.2 million; 31 December 2015: EUR 98.5 million) excluding the drawn amounts under off-balance non-recourse factoring/forfeiting programs of EUR 65.4 million (30 June 2015: EUR 70.4 million; 31 December 2015: EUR 53.7 million).

On 30 June 2016, the **combined net financial debt** amounted to **EUR 132.9 million** (30 June 2015: EUR 137.5 million; 31 December 2015: EUR 123.0 million) excluding the drawn amounts under the off-balance non-recourse factoring/forfeiting programs of EUR 71.4 million (30 June 2015: EUR 78.3 million; 31 December 2015: EUR 60.4 million).

On 30 June 2016 **total equity** amounted to EUR 245.6 million compared to EUR 249.0 million on 31 December 2015. Despite the positive result of the period (EUR +15.5 million), total equity decreased mainly due to (i) the dividend payment of EUR -7.5 million in June 2016, (ii) actuarial losses on employee benefits (EUR -10.1 million) recognized in equity and (iii) negative exchange translation differences (EUR -4.7 million).

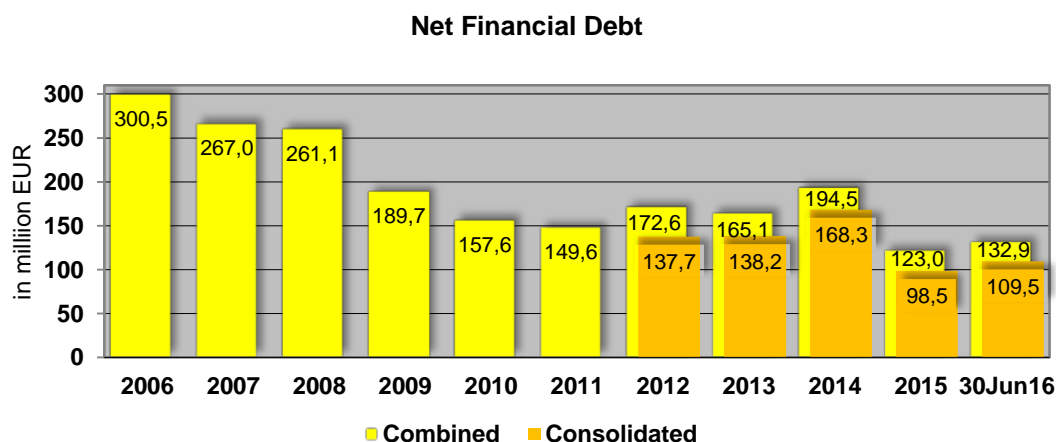
**Consolidated 'net debt to equity' ratio:** 44.6% (30 June 2015: 45.0%; 31 December 2015: 39.6%).

**Combined 'net debt to equity' ratio:** 54.1% (30 June 2015: 55.1%; 31 December 2015: 49.4%).

#### **Extension of the credit facility**

On 25 February 2016, Recticel extended its EUR 175 million secured multi-currency credit facility for 5 years.

The extension of the credit facility, concluded with six European banks, allows Recticel to further secure liquidity and to extend its debt maturity profile.



The Group confirms that all conditions under the financial arrangements with its banks are respected on 30 June 2016.



## 4. MARKET SEGMENTS

The Group has adopted IFRS 8 since 1 January 2009. IFRS 8 requires operating segments to be identified on the basis of the internal reporting structure of the Group that allows a regular performance review by the chief operating decision maker and an adequate allocation of resources to each segment. Therefore, the Group will continue to comment on the development of the different segments on the basis of the **combined** figures, consistent with the managerial reporting and in line with IFRS 8.

### 4.1. FLEXIBLE FOAMS

in million EUR	1H2015	1H2016	Δ
<b>Sales</b>	<b>305,9</b>	<b>310,3</b>	<b>1,4%</b>
<b>REBITDA</b>	<b>20,4</b>	<b>28,2</b>	<b>37,8%</b>
as % of sales	6,7%	9,1%	
<b>EBITDA</b>	<b>19,9</b>	<b>23,6</b>	<b>19,0%</b>
as % of sales	6,5%	7,6%	
<b>REBIT</b>	<b>14,6</b>	<b>22,0</b>	<b>50,6%</b>
as % of sales	4,8%	7,1%	
<b>EBIT</b>	<b>13,3</b>	<b>17,2</b>	<b>29,6%</b>
as % of sales	4,3%	5,5%	

#### Sales

After a softer 1Q2016 (-1.5%), **combined sales** strongly increased from EUR 147.4 million in 2Q2015 to **EUR 154.2 million in 2Q2016** (+4.6%), including a -2.1% impact from exchange rate differences. Excluding intersegment sales, **combined external sales**, increased by +4.4% to **EUR 140.6 million**.

For **1H2016**, **combined sales** increased from EUR 305.9 million in 1H2015 to **EUR 310.3 million** (+1.4%), including a -1.6% impact from exchange rate differences. Excluding intersegment sales, **combined external sales**, increased by +2.1% to **EUR 282.9 million**.

Both sub-segments reported similar growth rates. Comfort Foams (+1.4%) benefited from solid volume growth in Western Europe, partially compensated by currency effects and some price erosion. Technical Foams (+1.5%) continued to benefit from supportive industrial and automotive markets.

#### Profitability

REBITDA margin increased from 6.7% to 9.1%.

Profitability margins improved substantially, resulting in an EBITDA increase from EUR 19.9 million to EUR 23.6 million. The increase is due to higher volumes, improved operational efficiency and positive product-mix. EBITDA includes EUR 4.5 million non-recurring elements (1H2015: EUR -0.6 million), which are mainly related to (i) the closure of the plant in Noyen-sur-Sarthe (France, cfr. press releases dd. 26 February and 06 May 2016) and (ii) incurred costs and provisions for legal fees.

## 4.2. BEDDING

in million EUR	1H2015	1H2016	Δ
<b>Sales</b>	<b>143,5</b>	<b>148,1</b>	<b>3,2%</b>
<b>REBITDA</b>	<b>6,0</b>	<b>7,9</b>	<b>31,6%</b>
as % of sales	4,2%	5,3%	
<b>EBITDA</b>	<b>5,1</b>	<b>6,6</b>	<b>29,6%</b>
as % of sales	3,5%	4,5%	
<b>REBIT</b>	<b>2,8</b>	<b>5,1</b>	<b>81,7%</b>
as % of sales	2,0%	3,5%	
<b>EBIT</b>	<b>1,9</b>	<b>3,1</b>	<b>63,0%</b>
as % of sales	1,3%	2,1%	

### Sales

After a flat 1Q2016 (-0.1%), **combined sales** grew by +7.3% from EUR 64.4 million in 2Q2015 to **EUR 69.1 million in 2Q2016**, including a -0.9% impact from exchange rate differences. Excluding intersegment sales (EUR 4.8 million), **combined external sales** grew by +6.8% to amount **EUR 64.3 million in 2Q2016**.

For **1H2016**, **combined sales** increased from EUR 143.5 million in 1H2015 to **EUR 148.1 million** (+3.2%), including a -0.7% impact from exchange rate differences. Excluding intersegment sales, **combined external sales**, increased by +2.9% to **EUR 138.3 million**.

Sales of the sub-segment **Branded Products** increased by +3.2%, whereby the product-mix further improved, especially with higher sales of boxspring beds in 1H2016.

The sub-segment **Non-Branded/Private Label** recorded higher sales (+2.4%) as well, supported by the successful growth of the large distribution chains in a consolidating market.

In its core bedding markets, sales developed positively in the core markets Benelux and Germany, while volumes in Switzerland and Austria declined.

### Profitability

REBITDA margin increased from 4.2% to 5.3%.

Profitability margins improved, resulting in a EBITDA increase from EUR 5.1 million to EUR 6.6 million. The improvement in recurring operational profitability results from (i) higher volumes, (ii) the better product-mix, and (iii) the effect of cost control initiatives. In 1H2016 EBITDA was also impacted by non-recurring elements amounting EUR -1.3 million (1H2015: EUR -0.9 million), mainly induced by rationalisation measures in Switzerland.

### **4.3. INSULATION**

in million EUR	1H2015	1H2016	Δ
<b>Sales</b>	<b>113,3</b>	<b>118,1</b>	<b>4,3%</b>
<b>REBITDA</b>	<b>16,1</b>	<b>17,8</b>	<b>10,6%</b>
as % of sales	14,2%	15,1%	
<b>EBITDA</b>	<b>17,7</b>	<b>17,8</b>	<b>0,4%</b>
as % of sales	15,6%	15,0%	
<b>REBIT</b>	<b>13,3</b>	<b>14,7</b>	<b>10,8%</b>
as % of sales	11,7%	12,5%	
<b>EBIT</b>	<b>14,9</b>	<b>14,7</b>	<b>-1,3%</b>
as % of sales	13,1%	12,4%	

#### **Sales**

After a good 1Q2016 (+2.8%), growth accelerated in the Insulation business in 2Q2016. **2Q2016 sales** increased by +5.7% from EUR 59.3 million to EUR 62.7 million. Volume growth over-compensated negative currency effects (-3.0%) and some price erosion in overall competitive construction markets.

Over **1H2016**, **sales** increased by +4.3% from EUR 113.3 million to **EUR 118.1 million**, including negative currency effects (-2.2%).

Further growth in the structural demand for high performing polyurethane building insulation products is expected over the long term as a result of stricter insulation standards and regulations (cfr European Energy Performance of Buildings Directive (EPBD) (Directive 2010/31/EU) which are progressively adopted by the EU member states), volatile energy prices and growing awareness of the need for more and better insulation; hence continually increasing insulation thicknesses. As a confirmation, the low oil market prices prevailing for the last 2 years have not had any negative impact on insulation material volumes.

#### **Profitability**

REBITDA margin increased from 14.2% to 15.1%.

EBITDA slightly improved from EUR 17.7 million (including a non-recurring capital gain of EUR 1.6 million on the divestment of the 50% participation in the joint venture Kingspan Tarec Industrial Insulation (KTII) in February 2015) to EUR 17.8 million (+0.4%). Higher volumes and efficiency have more than compensated the negative currency effects and some price erosion as a result increased competition.

#### 4.4. AUTOMOTIVE

in million EUR	1H2015	1H2016	Δ
<b>Sales</b>	<b>142,9</b>	<b>146,9</b>	<b>2,8%</b>
<b>REBITDA</b>	<b>9,5</b>	<b>10,5</b>	<b>10,7%</b>
as % of sales	6,7%	7,2%	
<b>EBITDA</b>	<b>5,7</b>	<b>9,5</b>	<b>68,8%</b>
as % of sales	4,0%	6,5%	
<b>REBIT</b>	<b>3,8</b>	<b>3,9</b>	<b>2,9%</b>
as % of sales	2,6%	2,6%	
<b>EBIT</b>	<b>(0,1)</b>	<b>2,9</b>	<b>n.r.</b>
as % of sales	-0,1%	2,0%	

##### Sales

After a good 1Q2016 (+1.6%), **2Q2016 combined sales** accelerated from EUR 70.1 million to **EUR 73.0** (+4.1%), including a negative currency impact of -1.6%. The increase is primarily attributable to the sub-segment **Interiors** (incorporating as from 2016 also the former sub-segment Exteriors), which reported +5.6% higher sales. Also the sub-segment **Seating** (i.e. Proseat, the 51/49 joint venture between Recticel and Woodbridge) reported +2.8% higher sales on the back of supportive automotive markets.

During **1H2016 combined sales** increased from EUR 142.9 million in 1H2015 to **EUR 146.9 million** (+2.8%), including a -0.9% impact from exchange rate differences. Both Automotive segments continued to benefit from positive market dynamics and new program start-ups; Interiors (EUR 70.0 million; +3.8%) and Seating (EUR 76.9 million; +2.0%). In Interiors the gradual start-up of new programs led to increased revenue from moulds for the recently acquired programs.

##### Profitability

REBITDA margin increased from 6.7% to 7.2%.

The increase in EBITDA profitability includes an improved result in Seating following the closure of its plant in Rüsselsheim (Germany) in 2015 and better operational efficiency. Non-recurring elements (EUR -1.0 million, compared to EUR -3.9 million in 1H2015) relate mainly to Interiors in Germany.

## **ANNEXES**

All figures and tables contained in these annexes have been compiled in accordance with the IFRS accounting and valuation principles, as adopted within the European Union. The applied valuation principles, as published in the latest available annual report at 31 December 2015, were consistently applied for the figures included in this press release.

The analysis of the risk management is described in the annual report which is/will be available from [www.recticel.com](http://www.recticel.com).

### **1. Condensed consolidated income statement**

in million EUR	1H2015 (a)	1H2016 (b)	Δ (b)/(a) - 1
<b>Sales</b>	<b>519,1</b>	<b>534,5</b>	<b>3,0%</b>
Distribution costs	( 28,3)	( 29,5)	4,2%
Cost of sales	( 390,8)	( 396,2)	1,4%
<b>Gross profit</b>	<b>100,0</b>	<b>108,8</b>	<b>8,8%</b>
General and administrative expenses	( 39,6)	( 41,9)	5,9%
Sales and marketing expenses	( 37,4)	( 37,3)	-0,3%
Research and development expenses	( 6,5)	( 6,9)	6,1%
Impairments	( 0,7)	( 1,0)	28,9%
Other operating revenues (1)	5,4	2,7	-49,8%
Other operating expenses (2)	( 6,3)	( 10,6)	67,9%
Other operating result (1)+(2)	( 0,9)	( 7,9)	809,6%
Income from joint ventures & associates	2,0	10,7	429,0%
<b>EBIT</b>	<b>16,9</b>	<b>24,6</b>	<b>45,3%</b>
Interest income	0,4	0,4	14,6%
Interest expenses	( 5,5)	( 4,3)	-22,3%
Other financial income	5,4	5,4	0,5%
Other financial expenses	( 7,8)	( 6,5)	-16,3%
<b>Financial result</b>	<b>( 7,5)</b>	<b>( 5,0)</b>	<b>-34,3%</b>
<b>Result of the period before taxes</b>	<b>9,4</b>	<b>19,7</b>	<b>109,0%</b>
Income taxes	( 4,4)	( 4,2)	-5,1%
<b>Result of the period after taxes</b>	<b>5,0</b>	<b>15,5</b>	<b>209,0%</b>
of which attributable to the owners of the parent	5,0	15,5	209,0%
of which attributable to non-controlling interests	0,0	0,0	-

### **2. Earnings per share**

in EUR	1H2015 (a)	1H2016 (b)	Δ (b)/(a) -1
Number of shares outstanding (including treasury shares)	53 401 060	53 815 498	0,8%
Weighted average number of shares outstanding (before dilution effect)	35 667 987	53 415 088	49,8%
Weighted average number of shares outstanding (after dilution effect)	41 648 601	59 645 280	43,2%
EBITDA	0,89	0,77	-13,7%
EBIT	0,47	0,46	-3,0%
Result for the period before taxes	0,26	0,37	39,5%
Result for the period after taxes	0,14	0,29	106,4%
Result for the period (share of the Group) - basic	0,14	0,29	106,4%
Result for the period (share of the Group) - diluted	0,14	0,27	99,2%
Net book value	4,67	4,56	-2,3%

### **3. Condensed consolidated statement of comprehensive income**

in million EUR	1H2015	1H2016
<b>Result for the period after taxes</b>	<b>5,0</b>	<b>15,5</b>
<b>Other comprehensive income</b>		
<i><b>Items that will not subsequently be recycled to profit and loss</b></i>		
Actuarial gains (losses) on employee benefits recognized in equity	6,1	( 10,1)
Deferred taxes on actuarial gains (losses) on employee benefits	( 1,1)	2,2
Currency translation differences	( 0,6)	0,7
<b>Total</b>	<b>4,4</b>	<b>( 7,3)</b>
<i><b>Items that subsequently may be recycled to profit and loss</b></i>		
Hedging reserves	( 0,3)	0,5
Investment revaluation reserve	0,0	0,0
Currency translation differences	6,1	( 4,7)
Deferred taxes on hedging interest reserves	( 0,2)	( 0,3)
<b>Total</b>	<b>5,6</b>	<b>( 4,5)</b>
<b>Other comprehensive income net of tax</b>	<b>9,9</b>	<b>( 11,8)</b>
<b>Total comprehensive income for the period</b>	<b>15,0</b>	<b>3,7</b>
<b>Total comprehensive income for the period</b>	<b>15,0</b>	<b>3,7</b>
of which attributable to the owners of the parent	15,0	3,7
of which attributable to non-controlling interests	0,0	0,0

#### 4. Condensed consolidated balance sheet

in million EUR	31 DEC 15	30 JUN 16	Δ
Intangible assets	13,4	12,6	-6,4%
Goodwill	25,9	25,2	-2,5%
Property, plant & equipment	209,7	205,2	-2,1%
Investment property	3,3	3,3	0,0%
Interest in joint ventures & associates	73,2	74,3	1,6%
Other financial investments and available for sale investments	1,0	1,3	24,0%
Non-current receivables	13,6	14,3	5,1%
Deferred tax	43,3	43,1	-0,4%
<b>Non-current assets</b>	<b>383,4</b>	<b>379,3</b>	<b>-1,1%</b>
Inventories and contracts in progress	93,2	99,0	6,2%
Trade receivables	83,4	122,7	47,2%
Other receivables	55,3	53,4	-3,4%
Income tax receivables	2,1	1,6	-24,2%
Other investments	0,1	0,1	0,0%
Cash and cash equivalents	56,0	37,4	-33,2%
Assets held for sale	3,2	7,4	130,7%
<b>Current assets</b>	<b>293,2</b>	<b>321,6</b>	<b>9,7%</b>
<b>TOTAL ASSETS</b>	<b>676,7</b>	<b>700,9</b>	<b>3,6%</b>

in million EUR	31 DEC 15	30 JUN 16	Δ
Equity (share of the Group)	249,0	245,6	-1,4%
Non-controlling interests	0,0	0,0	-
<b>Total equity</b>	<b>249,0</b>	<b>245,6</b>	<b>-1,4%</b>
Pensions and other provisions	61,1	70,0	14,6%
Deferred tax	9,5	9,7	2,1%
Interest-bearing borrowings	40,4	123,9	206,9%
Other amounts payable	0,2	0,3	17,3%
<b>Non-current liabilities</b>	<b>111,2</b>	<b>203,9</b>	<b>83,4%</b>
Pensions and other provisions	6,9	3,6	-47,6%
Interest-bearing borrowings	114,7	25,6	-77,7%
Trade payables	94,3	108,2	14,7%
Income tax payables	2,5	2,1	-15,1%
Other amounts payable	98,2	112,0	14,1%
<b>Current liabilities</b>	<b>316,5</b>	<b>251,5</b>	<b>-20,6%</b>
<b>TOTAL LIABILITIES</b>	<b>676,7</b>	<b>700,9</b>	<b>3,6%</b>

in million EUR	31 DEC 15	30 JUN 16	Δ
Net financial debt	98,5	109,5	11,2%
Net financial debt / Equity (non-controlling interests included)	40%	45%	
Equity (non-controlling interests included) / Total assets	37%	35%	

## 5. Condensed consolidated statement of cash flow

in million EUR	1H2015	1H2016	Δ
	(a)	(b)	(b)/(a) -1
<b>EBIT</b>	<b>16,9</b>	<b>24,6</b>	<b>45,3%</b>
Depreciation, amortisation and impairment losses on assets	15,2	16,0	5,5%
Income from associates and joint ventures	( 2,0)	( 10,7)	429,0%
Other non-cash elements	( 2,4)	( 2,6)	5,5%
<b>Gross operating cash flow</b>	<b>27,7</b>	<b>27,3</b>	<b>-1,2%</b>
Changes in working capital	( 26,6)	( 10,3)	-61,5%
<b>Gross operating cash flow after changes in working capital</b>	<b>1,0</b>	<b>17,1</b>	<b>1564,2%</b>
Income taxes paid	( 1,1)	( 1,6)	37,1%
<b>Net cash flow from operating activities (a)</b>	<b>( 0,1)</b>	<b>15,5</b>	<b>nr</b>
<b>Net cash flow from investment activities (b)</b>	<b>( 2,9)</b>	<b>( 13,5)</b>	<b>368,1%</b>
Paid interest charges (1)	( 4,3)	( 3,2)	-25,1%
Paid dividends (2)	( 5,9)	( 7,5)	28,2%
Increase (Decrease) of capital (3)	73,2	0,3	-99,6%
Increase (Decrease) of financial liabilities (4)	( 34,7)	( 8,4)	-75,9%
Other (5)	0,0	0,0	-
<b>Net cash flow from financing activities (c)= (1)+(2)+(3)+(4)+(5)</b>	<b>28,4</b>	<b>( 18,8)</b>	<b>nr</b>
Effect of exchange rate changes (d)	( 0,1)	( 1,9)	2006,7%
Effect of change in scope of consolidation (e)	0,0	0,0	-
<b>Changes in cash and cash equivalents (a)+(b)+(c)+(d)+(e)</b>	<b>25,3</b>	<b>( 18,6)</b>	<b>nr</b>
<b>FREE CASH FLOW (a)+(b)+(1)</b>	<b>( 7,3)</b>	<b>( 1,1)</b>	<b>-84,2%</b>

## 6. Condensed consolidated statement of changes in shareholders' equity

in million EUR	Capital	Share premium	Treasury shares	Investment revaluation reserve	Actuarial gains and losses	IFRS 2 Other capital reserves	Retained earnings	Translation differences reserves	Hedging reserves	Total shareholders' equity	Non-controlling interests	Total equity, non-controlling interests included
At the end of the preceding period (31 December 2015)	134,3	125,7	( 1,5)	( 0,0)	( 15,5)	3,1	15,0	( 6,0)	( 6,2)	249,0	0,0	249,0
Dividends	0,0	0,0	0,0	0,0	0,0	0,0	( 7,5)	0,0	0,0	( 7,5)	0,0	( 7,5)
Stock options (IFRS 2)	0,0	0,0	0,0	0,0	0,0	( 0,9)	1,0	0,0	0,0	0,1	0,0	0,1
Capital movements	0,2	0,1	0,0	0,0	0,0	( 0,0)	0,0	0,0	0,0	0,3		0,3
Shareholders' movements	0,2	0,1	0,0	0,0	0,0	( 1,0)	( 6,5)	0,0	0,0	( 7,1)	0,0	( 7,1)
Profit or loss of the period	0,0	0,0	0,0	0,0	0,0	0,0	15,5	0,0	0,0	15,5	0,0	15,5
Comprehensive income'	0,0	0,0	0,0	0,0	( 7,2)	0,0	15,5	( 4,7)	0,2	3,8	0,0	3,8
Change in scope	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
At the end of the period (30 June 2016)	134,5	125,8	( 1,5)	( 0,0)	( 22,7)	2,2	24,0	( 10,7)	( 6,0)	245,6	0,0	245,6



## **8. Auditor's report<sup>a</sup>**

To the Board of Directors

The auditor confirms that the limited review is substantially completed, and did not reveal any significant adjustments to the financial information included in the press release.

Diegem, 25 August 2016

### **The Statutory Auditor**

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**DELOITTE Bedrijfsrevisoren**  
BV o.v.v.e. CVBA

Represented by Joël Brehmen and Kurt Dehoorne

<sup>a</sup> For the full version of the limited review report we refer to the half-year consolidated financial statements on our website [www.recticel.com](http://www.recticel.com) under the chapter Investor Relations > Annual and half-year Reports > Condensed financial statements per 30 June 2016

## **Lexicon**

Combined (figures)	: Figures including Recticel's pro rata share in the joint ventures, after elimination of intercompany transactions, in accordance with the proportional consolidation method.
Consolidated (figures)	: Figures following the application of IFRS 11, whereby Recticel's joint ventures are integrated on the basis of the equity method.
EBITDA	: = EBIT + depreciation, amortisation and impairment on assets.
Net financial debt	: Interest bearing financial debts at more than one year + interest bearing financial debts within maximum one year – cash and cash equivalents - Available for sale investments + Net marked-to-market value position of hedging derivative instruments. The interest-bearing borrowings do not include the drawn amounts under non-recourse factoring/forfeiting programs
Non-recurring elements	: Non-recurring elements include operating revenues, expenses and provisions that pertain to restructuring programmes (redundancy payments, closure & clean-up costs, relocation costs,...), reorganisation charges and onerous contracts, impairments on assets ((in)tangible assets and goodwill), revaluation gains or losses on investment property, gains or losses on divestments of non-operational investment property, and on the liquidation of investments in affiliated companies, gains or losses on discontinued operations, revenues or charges due to important (inter)national legal issues.
REBITDA	: = EBITDA before non-recurring elements; REBIT = EBIT before non-recurring elements.

## **Uncertainty risks concerning the forecasts made**

This press report contains forecasts which entail risks and uncertainties, including with regard to statements concerning plans, objectives, expectations and/or intentions of the Recticel Group and its subsidiaries. Readers are informed that such forecasts entail known and unknown risks and/or may be subject to considerable business, macroeconomic and competition uncertainties and unforeseen circumstances which largely lie outside the control of the Recticel Group. Should one or more of these risks, uncertainties or unforeseen or unexpected circumstances arise or if the underlying assumptions were to prove to be incorrect, the final financial results of the Group may possibly differ significantly from the assumed, expected, estimated or extrapolated results. Consequently, neither Recticel nor any other person assumes any responsibility for the accuracy of these forecasts.

## **Financial calendar**

First half-year 2016 results	28.08.2016 (before opening of the stock exchange)
Third quarter 2016 trading update	31.10.2016 (before opening of the stock exchange)
FY2016 Results	27.02.2017 (before opening of the stock exchange)
First quarter 2017 trading update	26.04.2017 (before opening of the stock exchange)
Annual General Meeting	30.05.2017 (at 10:00 AM CET)
First half-year 2017 results	31.08.2017 (before opening of the stock exchange)
Third quarter 2017 trading update	31.10.2017 (before opening of the stock exchange)

## **For additional information**

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## **Recticel in a nutshell**

Recticel is a Belgian Group with a strong European dimension, but also operates in the rest of the world. Recticel employs about 7,600 people in 97 establishments in 27 countries.

Recticel contributes to daily comfort with foam filling for seats, mattresses and slat bases of top brands, insulation material, interior comfort for cars and an extensive range of other industrial and domestic applications.

Recticel is the Group behind well-known bedding brands (Beka®, Lattoflex®, Literie Bultex®, Schlaraffia®, Sembella®, Swissflex®, Superba®, Ubica®, etc.) and GELTEX® inside. Within the Insulation sub-segment high-quality thermal insulation products are marketed under the well-known brands Eurowall®, Powerroof®, Powerdeck® and Powerwall®. Technological progress and innovation have led to breakthrough at the biggest names in the Automotive industry thanks to Colofast®, Colosense® and Colosense Lite®.

In 2015 Recticel achieved combined sales of EUR 1.33 billion (IFRS 11 consolidated sales: EUR 1.03 billion).

Recticel (Euronext: REC – Reuters: RECTt.BR – Bloomberg: REC:BB) is listed on Euronext in Brussels.

The press release is available in English, Dutch and French on the website [www.recticel.com](http://www.recticel.com)